

Hanse 470
€195,000 Tax Paid
Lefkas, Greece

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Boat Details

Manufacturer:	Hanse	Model:	Hanse 470
Hull Material:	Monohull	Year:	2010
Length:	47 feet	LWL:	41.4 feet
Beam:	14.8 feet	Draft:	7.7 feet
Engine Manufacturer:	Yanmar	Engine Fuel:	Diesel
Price:	€195,000	Location:	Lefkas, Greece

Boat Description

Hanse 470 – 2010 | VAT Paid | Mediterranean | Well Equipped Performance Cruiser

Fast, comfortable and exceptionally capable Mediterranean performance cruiser also perfect as a large family cruiser. The Hanse 470 has a genuine performance pedigree from Judel/Vrolijk, but combines this with the volume and accommodation expected of a 47ft cruising yacht.

A highly specified and extensively upgraded Hanse 470 Performance Cruiser/Racer. **Privately owned and never chartered**, she benefits from a powerful 75hp Yanmar, retractable bow thruster, extensive Victron electrical system, custom 2016 performance sail wardrobe including a 190m² gennaker and carbon bowsprit, three-cabin/two-head accommodation, teak decks and a comprehensive navigation package. Her underwater hull has been freshly prepared in September 2026 and **she is VAT paid**.

The 2010 range has a modern hull design, spacious accommodation and a very practical deck layout, making them equally suitable for Mediterranean cruising, family sailing and longer-distance passages. Hanse's original specification gives an LOA of 14.31m, beam of 4.46m, displacement of approximately 12.2 tonnes and CE Category A Ocean certification.

2026 work carried out: Underwater hull preparation, saildrive service, new anodes, bow-thruster anode, jib maintenance, roof hatch covers, and recent engine servicing.

Attractively priced at Euros €195,000 VAT Paid

Key Features – Hanse 470

- Judel/Vrolijk & Co Performance Design**
Renowned German design combining excellent sailing performance with comfortable cruising capability.
- 47ft Performance Cruiser/Racer**
14.19m LOA, 4.46m beam and 2.34m lead fin/bulb keel, offering an excellent balance of speed, stability and accommodation.
- Exceptional Performance Sail Wardrobe**
Custom 2016 performance mainsail and overlapping jib, plus 190m² gennaker, carbon bowsprit and launching sleeve.
- Choice of Performance or Standard Sails**
Also includes North Sails mainsail and self-tacking jib, both in very good condition.
- Upgraded 75hp Yanmar Diesel**
Yanmar 4JH4-TE 75hp with approximately 1,825 hours and 2026 maintenance. Saildrive serviced August 2026.
- Retractable Bow Thruster**
Provides excellent manoeuvrability in confined spaces while maintaining clean underwater lines when sailing.
- AWLGrip Pearl Grey Hull**
Professionally refinished in 2016, with distinctive double white stripes.

8. **Underwater Hull Prepared September 2026**
Hull sanded back and treated with epoxy primer, ready for application of the owner's preferred antifouling.
9. **Upgraded Victron Electrical System**
Includes 300W solar panel, AGM batteries, inverter/charger and comprehensive battery management.
10. **Excellent Cruising Tankage**
380L fresh water, 250L diesel and two holding tanks, ideal for extended cruising.
11. **Spacious 3-Cabin, 2-Head Layout**
A2/B1/C1 arrangement with three double cabins and two bathrooms with showers.
12. **Comfortable Cherry-Finished Interior**
White leather upholstery, cherry joinery, Eberspächer heating, hot water, cabin ventilation and 40-inch flatscreen.
13. **Excellent Deck & Cockpit Specification**
Extensive teak, twin steering wheels, electric primary winches, bimini, sprayhood, bathing platform and hot/cold shower.
14. **Comprehensive Navigation Electronics**
Simrad autopilot, chartplotter, multifunction instruments, radar, AIS and VHF, plus B&G Triton and worldwide-chart computer.
15. **Private Ownership – Never Chartered – VAT Paid**
Dutch flagged, VAT paid and never chartered. Currently lying at Preveza/Lefkas, Greece.

Construction

Built by Hanse Yachts in Germany.

Designed by Judel / Vrolijk & co

CE code: A (ocean)

Performance Cruiser/Racer

Dual Wheel steering

Open cockpit

Epoxy with galvanized steel subframe. Light, very stiff and no osmoses risk

AWL Grip Pearl Grey color (2016) with double white stripes above waterlines

Underwater ship (back to zero) sanded (Sept. 2026), and provided with epoxy primer clean and ready for any type of a first layer of antifouling

Hull port lights in each cabin and salon

Saildrive+ Keel anodes 2026

LOA: 47 ft / 14.19 m

LWL: 41.4 / 12.60 m

Beam: 14'8 / 4.46 m

Max Draft: 7'7 / 2.34 m (Led fin/bulb keel)

Displacement: 12.490 kg

Ballast: 3.550 kg

Mast above WL ; 24.43m

Machinery

Yanmar 4JH4-TE diesel, number E13626, 55kw/75 HP (not standard). Approx.1.825 running hours, last maintenance 2026, very good condition
3 blade folding propeller (with easy mount anode adapter)
Saildrive. Oil change august 2026. New cone clutch 2019 at 1.050 hrs.
Retractable bow thruster, new anode 2026.
Temperature, charging and oil pressure gauges (not standard, 2018)
Fuel/water separator filter

Electrics

3 * service batteries. Victron energy AGM 165A (mid 2021)
2* Blue top AGM batteries for bow thruster (mid 2021)
1 * 100 AH starter battery (mid 2021)
Solar panel 300 watts + smart control (Victron energy mid 2021)
Charger /inverter 220V>12V and 12V > 220V (Victron energy 70A)
Inverter 12> 24V (Victron energy)
Shore power connection cables
Static switch for automatically (dis) connecting (service-starting) batteries (Blue sea systems)

Tankage

Fresh water tank; 2 x 190 ltr
Fuel tank; 250 ltr
Holding: 2 x holding tanks

2* 10 ltr diesel jerrycan
2* 10 ltr gasoline jerrycan
3* gas bottles
5* 15 ltr foldable water cans
Display for diesel, water and battery status

Accommodation

White leather upholstery
Cherry wood interior joinery
3 double cabins
2 x bathrooms with toilet and showers
Eberspacher heating
Warm water boiler (both 230V and engine)
40 inch Flatscreen + multimedia PC
Ventilators in each cabine
Stereo installation, with speakers in salon and on deck
Hedges provided with insect screens
A2, B1, C1 lay-out

Domestic

Cooker with oven, grill and 2 x hobs
Resin moulded sink with hot/cold water
Fridge + Freezer
Microwave (Miele)
Washing machine (Soba Babynova)
Cutlery and Crockery
Pots and pans
Toaster
Full set of sheets, pillows, blankets, duvets (2017)
All spots converted with led (2026)

Deck

Covers and fabrics (all in good condition, custom designed/made by Angelo da Costa)
Lazy bag + hood (2016) + lazy jacks lines (2026)
4* winch covers (2016)
2 * steering wheel covers (2016)
Table cover (2016)
Boom tent (2016)

Lewmar 2* primary 54ST electric winches
Electric anchor windlass (new motor 2021, new control 2021) with 60m stainless steel calibrated chain and double anchor roll + swing for easy lift/release to protect the bow
Delta anchor (bow) + swivel connector (2026)
Stern anchor + 40m anchor line
2* secondary manual Lewmar 46 ST winches
Teak in cockpit, on deck, roof, sides (Boracol Aug 2026)
Cockpit table
Swimming platform with swimming ladder
2* steering wheels. New leather on steering wheels (2017)
8* cylinder fenders + 3* balloon fenders
2* 25m water hose on reel
Deck (hot/cold) shower
Passerelle
Navigation lights
Rubber mooring compensators
4* High quality mooring lines
Bimini
Sprayhood
9* roof hatch covers (2026)
Fender covers (black 2021)
Several original North sail sacks and covers
2* beach/deck chairs
1* extra winter sprayhood
1* extra lazy bag
Cover for bimini
Cockpit light in boom
Emergency tiller (steering)
Retractable mooring cleats

Wind catcher
Boatswain chair
Inflatable peddle board
Custom made seats behind the steering wheels (2026)

Navigation

Simrad Autopilot.
Simrad chart plotter
Various Simrad multi-functional instruments (wind speed/angle, depth, log, etc)
1* B&G Triton (2016)
GB40 computer (worldwide charts updated 2016)
Simrad radar. On board and wired, but dismantled because of the overlapping JIB.
Remote control auto pilot
AIS system, integrated in NMEA 2000 chart plotter (Vesper Marine 2017)
Anchor mast head light
Flairs (out of date)
Anchor signs
Compass
VHF radio
VE bus multicontrol (Victron)

Tenders

Inflatable tender in new condition (2023)
Mercury 3.5 HP outboard (2017, last maintenance 2026)
Suzuki 2.5 hp outboard (2010, on board as spare)
Stainless steel outboard motor lift (2021)

Safety

Life raft (needs to be serviced)
6* Life jackets (5 * Bouyance automatic)
Automatic bilge pumps
Manual bilge pump
Fire extinguisher
2* EPIRB MOB1 AIS (Ocean signal (2017)
Safety buoy
Life lines
First aid box

The condition or level of safety equipment on board is not to be negotiated on following survey. It is likely to be listed by most surveyors but is not structural or an integral working part of the vessel and is not to be used to further negotiate the price down after survey. We strongly suggest that for your own personal safety that when purchasing a yacht you provide new safety equipment rather than relying on second hand gear.

Should you become the new owner of this yacht then the responsibility to re-register or update official bodies for items such as EPIRB, VHF, MMSI or AIS becomes yours.

Additional Information

Hours: 1825

Comments

Miscellaneous:

Tool set

Several spare parts (spare windlass motor, start motor main engine, bilge pump, etc)

Maintenance products

4* Lewmar mosquito and sun screens on roof hatches

Maintenance 2026:

Underwater hull preparation, saildrive service, new anodes, bow-thruster anode, jib maintenance, roof hatch covers, and recent engine servicing.

Executed Yearly standard Maintenance

New anodes, (saildrive, hull, bow thruster, keel)

Main engine Oil + filter change

Saildrive Oil change

Outboard engine + drive oil change

The combination of performance and easy handling is one of the Hanse 470's strongest marketing points. The self-tacking jib, twin-wheel steering and well-organised cockpit make the boat practical for a couple, while the three-cabin layout provides excellent accommodation for family and guests. Contemporary brokerage descriptions also highlight the model's sailing performance, generous cockpit and suitability for short-handed cruising.

Title Documents

Listed below are the documents/or copies of what we have seen on listing this yacht.

Current Dutch 'Watersportverbond' Certificate valid to 2028

Sale Agreement selling final 50% to current owner in 2023/2025

Sale Agreement of 50% to current owner & Father 2022

Sale Agreement to current & Co owner 2017

Bank Sale Document to 2nd owner from 2014

VAT invoice (French) 25-11-2014

Declaration of Conformity (2010)

Builders certificate (2010)

Several instruction/maintenance manuals

Italian and Greek navigation maps and pilots

Disclaimer

The Company offers the details of this vessel in good faith, in this case we are acting as Brokers only. Whilst every care has been taken in their preparation, the correctness of these particulars is not guaranteed. The particulars are intended only as a guide and they do not constitute a term of any contract. A prospective buyer is strongly advised to check the particulars and where appropriate at his own expense to employ a qualified Marine Surveyor to carry out a survey and/or to have an engine trial conducted which if conducted by us shall not imply any liability for such engine on our part. This vessel is offered subject to prior sale, price change, or withdrawal without notice. Please contact us to book an appointment to inspect any yacht before you book flights or pay for travel. This is to ensure you have a confirmed booking in our diary with the right amount of time allocated to inspect the yachts you want. Our yachts are not all in one marina, yard or harbour and in season do change locations. To avoid disappointment, call or email before you make travel plans. By contacting Williams & Smithells Ltd from this yacht portal or our website direct you are agreeing to providing us with your contact details relating to your interest in purchasing a yacht. We will use these details to contact you offering suitable yachts in the future. If you no longer wish to be send yacht details or promotional information please send an email stating you wish to opt out and be removed.